

**Look to the future
of your field force**

SAMSUNG





Mobile

Instant communication,
everywhere

626842.02715123 6977232.6055556



Cloud

Driving down
operating costs

123 6977232.6055556



IoT

Connect your world

977232.6055556

The digital workplace is changing fast, **make sure your field force can keep up**

Technology plays a vital role in almost everything we do, both at home and in work. Often the business world is best placed to fast-track the adoption of new technologies. Take the arrival of AR and VR. Enterprise have embraced these new technologies and are now using them to fundamentally reimagine how work gets done.¹

However, this shift also makes it harder for business leaders to decide what technology to embrace and what to ignore. Gartner has highlighted three key technologies they believe will shape the digital business of the future. They are Cloud, Mobile and the Internet of Things (IoT).²

From scheduling cleaning jobs to training engineers through VR, there's huge opportunity to embrace these technologies within the field force. All will help accelerate your business into the digital world and give you that competitive edge.



37° 14'06" N 115° 48'40" W

¹ <https://www2.deloitte.com/content/dam/Deloitte/global/Documents/Technology/gx-tech-trends-2016-innovating-digital-era.pdf>

² <https://www.gartner.com/doc/3455721/smartphones-tablets-things-time>

Workforce Management – helping your field force work more efficiently

Whether it's the latest tablets or wearable tech, allowing your field workers to go paperless ensures less time is spent on admin and more time doing the job in hand. When coupled with the right workforce management solution, employees know exactly where they should be and what they need to work on next. This connectivity allows automatic job scheduling and the ability to prioritise workflow.

It's also possible to monitor your workforce as they complete jobs with NFC tags and IoT monitoring. This new gateway to the digital world allows data to be stored in the cloud and analysed at any level, allowing managers to optimise their workforce and drive efficiencies throughout their business – all by making very calculated adjustments.



Next Job
3 Southwick St
London, W2 2PR
51.515901, -0.169102

2

3



25° 14' 0195" N 55° 13' 35.14" W



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How Vodafone and Samsung helped Mitie evolve



Mitie believes the biggest factor behind their continued success is their willingness to embrace new ideas and change. That's where the Vodafone and Samsung partnership really helped. Vodafone were able to review Mitie's operations and advise on key structural changes and operational methodologies, with Samsung providing rugged phones, tablets and wearables for all field workers. The relationship has been such a success Mitie is replacing paper-based working across the business, using technology to adopt agile processes and differentiate themselves from the competition.



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51° 59' 3.728" N 0.14° 99'3" W



Roof

Alarm set and being monitored

715123 6977232.6055556



Lights

Floor 9 lights are switched off

6977232.6055556

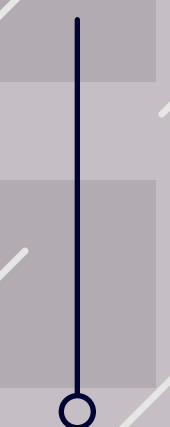
Front Door

Secure, locked and alarm turned on

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360°





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Safety and Wellbeing – keeping your staff safe and secure

As technology allows workers to carry out more tasks in more places, the number of staff working remotely, by themselves and in sometimes difficult situations, is increasing. Their safety still remains the responsibility of the employer, and that's where virtual reality technology can help. VR allows affordable specialised training to be delivered using realistic environments which will help employees react to new situations. Plus, our Lone Worker solution can give the exact position of employees when they're in the field using GPS, so head office can react quickly to resolve any incident.

Equipping employees with wearables could also allow reporting of data such as heart rates or minimum sleep requirements for night shift workers. It's something more businesses are requiring, and it's estimated that by 2018 two million employees, including airline pilots and political leaders, will be required to wear health and fitness tracking devices for their employment.³

Temperature

36.7°

Calories burned

537 cal

Heart rate

87 bpm

Sleep analytics

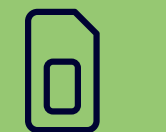
8 h 25 m
Total sleep time

6h 12m
Deep

2h 13m
Light

22 23 24 1 2 3 4 5 6

360°



52° 79' 1.234" N -0.14° 83'94" W

³ <http://www.gartner.com/newsroom/id/3143718>



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Power

Always turn off
while working

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Tools

Make sure you have the
right tools for the job

977232.6055556



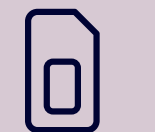
Wastewater

Check before testing
washing machine

977232.6055556

A more powerful way to train your staff

Large or small, every company has some kind of requirement for training. The larger the business, the more likely the need for bespoke training programmes. By delivering training using VR, not only is it more memorable, but it also allows large amounts of complex information to be shared and absorbed compared to conventional video or a book. It's also possible to virtually place any employee in their actual working environment so they become completely familiar with operating procedures, which ultimately gives them more confidence to handle unexpected situations.



51° 40' 21.199" N 0° 35' 9.561" W

Technology you can trust – helping your business reduce downtime

Integrating new technology into an existing work environment is time consuming, which is why Vodafone offers a fully managed service. We prepare all devices before shipping so they work seamlessly on delivery. The selection of Samsung rugged devices also minimizes the risk of any down time, but if a workers' phone is accidentally lost, stolen or has broken, with Vodafone Rapid Insurance we'll aim to get a replacement handset to them within 4 hours - almost anywhere in the UK.*

We can help protect your data from cyber security breaches too. Vodafone Secure Device Manager (VSDM) is a scalable solution that allows you to lock and wipe devices if required. Workers can also securely switch between a password protected workspace and their personal apps with a tap of a button thanks to Samsung KNOX.

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Performance

Reliable, rugged devices

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Service

Devices setup and deployment

5556 977232.6055556



Anti-theft

Remote lock and wipe of devices

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Protection

Stay safe from cyber security breaches

977232.6055556



51° 26'58.59 N 0° 1'44.659" W

*Terms, geographical restrictions and exclusions apply. Please see T&C's for full details: [vodafone.co.uk/terms](https://www.vodafone.co.uk/terms)



Inbound Device – 01:35hrs

What Vodafone and Samsung delivered for Quicklight



Quicklight needed to reduce admin and let their engineers focus more on customer service. While they were happy with their existing supplier and solutions, the technology being used was tired. Vodafone’s Total Workforce Mobility team were invited to consult with their accounting and CRM suppliers and develop a next-generation, tailored solution that utilised the latest Samsung devices. Once in place, it quickly cut appointments by an average of 15 minutes as issues were resolved the first time - making their customers happy and Quicklight more competitive.



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📍 38° 89'77" N 77° 03' 65" W



Appointment Time
Reduced by an average of 15 minutes
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Elevation
25.4728m
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Vodafone and Samsung

Two of the world's largest brands, working together to support business productivity.

Vodafone and Samsung have partnered together to supply innovative technology and reliable connectivity to support businesses in the field force sector. Having two of the world's largest brands, working together shoulder to shoulder, is extremely powerful for customers wanting to drive advantage through business mobility.

Speak to your account manager today or visit our website to learn more.

Vodafone Business

Samsung Business



SAMSUNG

SV 626842.02715123 6977232.6055556



51° 16' 56.497" N 1° 4' 25.065" W

Solutions

Ensure more efficient mobile working



Network Coverage

Know you're covered when out and about
626842.02715123 6977232.6055556



Reliability

A device you can rely on
6977232.6055556

