

# Savings analysis by Vodafone



The first step to being  
more cost efficient

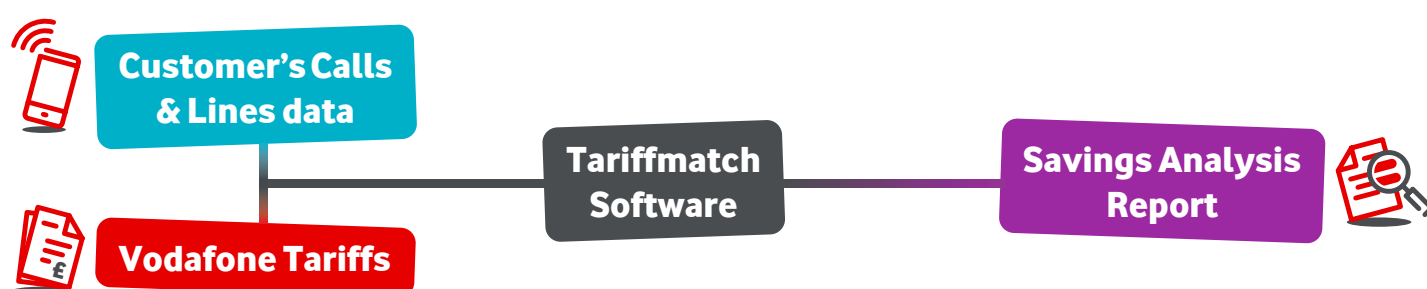
**Vodafone**  
Power to you



# WOULD YOU LIKE TO HAVE ALL YOUR VOICE SOLUTIONS IN ONE PLACE?

**Changing providers or moving from legacy voice to IP or converged voice services doesn't have to be a pain.**

As a first step, you can use our savings analysis tool to find out exactly how much you can save with a better fixed voice solution.



## WHAT

### IS SAVINGS ANALYSIS?

Vodafone can provide you with a detailed savings report based on your exact fixed line usage which is unique to you.

Vodafone uses an independent, impartial specialist comparison firm called Tariffmatch to undertake a detailed savings analysis.

The savings analysis report gives a headline saving as well as a detailed itemised view. This will allow you to have a clear comparison of your current fixed voice bill versus what you could be saving if you switched to Vodafone.

## HOW

### DOES IT WORK?

Savings analysis can cover both call and connectivity charges. It uses detailed billing data that enables every call and chargeable line or feature to be re-rated on a different set of prices.

Requesting a savings report is easy. Our account managers will upload your detailed billing information to the portal and run reports against our portfolio of tariffs, but you can also provide the information directly to Tariffmatch.

## WHAT

### DO WE NEED FROM YOU?

Putting together a savings report requires a detailed breakdown of your calls and line charges. This information can be found on your telecoms provider's reporting portal and Tariffmatch provide detailed guides on how you can extract this data. You can provide between 1 and 12 months' worth of data.

Both Vodafone and Tariffmatch have guidelines and security measures in place, to ensure that your data is confidential and secure.

## EXAMPLES

Whether you need a summary or a detailed breakdown for each call type or chargeable item, savings analysis reports provide the necessary information to make confident decisions about the future of your business.

Below are examples of high level summaries for both usage and line rentals. An example of a full report can be provided on request.



### HIGH LEVEL LINE RENTAL ANALYSIS

Savings overview (1 month analysis)

CATEGORY	CURRENT TARIFF	VODAFONE WLR TARIFF – SME	SAVING	% SAVING
Line Rental	741.34	642.92	98.42	13.28%
Maintenance Charges	8.80	6.58	2.22	25.23%
Phonebook Entries	30.99	30.99	0.00	0.00%
Calling Features	3.88	3.19	0.69	17.78%
<b>Total:</b>	<b>785.01</b>	<b>683.68</b>	<b>101.33</b>	<b>12.91%</b>

### HIGH LEVEL USAGE ANALYSIS

Savings overview (3 month analysis)

CATEGORY	CURRENT TARIFF	VODAFONE EXCW_FIXED_PLUTO_DIRECT (V2 JULY 15)	SAVING	% SAVING
National	80.65	52.18	28.47	35.30%
Mobile	108.77	62.82	45.95	42.24%
International	38.73	23.34	15.38	39.73%
Non-Geographic	38.15	38.69	-0.55	-1.43%
<b>Total:</b>	<b>266.30</b>	<b>177.04</b>	<b>89.25</b>	<b>33.50%</b>