



## Improve your business performance with the Flexible Expertise of our Microsoft services

Organisations are investing in Microsoft solutions as they look to better support flexible working, improve collaboration, and move more processes to the cloud. But de-risking migration and protecting against security threats can be complex without the right support.

Microsoft Professional and Managed Services from Vodafone are made to measure and delivered by Flexible Experts. Through our partnership with Centrality, we offer a range of expert services that enable you to implement and optimise Microsoft 365, Teams and Azure, underpinned by our experience helping businesses like yours increase their ROI.

Our aim is to make your life easier with our specialist knowledge so you can optimise and manage the best environment for your software – with confidence and at speed.

### What next?

We've created these simple two-step journeys to help you understand how you can best implement Microsoft Office 365, Teams and Azure, and identify which Vodafone service is most suited to support your organisation's needs.

NEW CUSTOMERS



## SCENARIO 1

### Step 1: What's your priority?

#### Preparing your organisation for a move to the public cloud

- Embracing the potential of the public cloud
- Looking to move more workloads online
- Wanting to move productivity and collaboration tools to one provider

### Step 2: How can we help?

#### Readiness assessment service

We work with you to explore your existing operating model and workshop the steps and investments needed to prepare your organisation when implementing new cloud software.

#### Case study: Partnership with a leading business school

The first project delivered for this client involved planning and migrating their on-premises server infrastructure to a private cloud environment. Since then, after collaborative work, they have migrated to the Microsoft Azure Cloud. The project has resulted in numerous benefits, including the provision of a 365x24x7 first line customer support for the School's staff and faculty, and an agile hardware replacement service that supports business operations and productivity.

### Outcome

Legacy and new technology is integrated successfully by our experts at a pace that suits your business.

## SCENARIO 2

### Step 1: What's your priority?

#### Looking to simplify your IT environment

- Gain advice on the best solutions for your business during uncertain times
- Enhancing your security position
- Improving your user experience

### Step 2: How can we help?

#### Technology evaluation and selection service

Tailored advice to help inform your technology decisions, guiding you on the best fit solution for your business. We work with you using questionnaires and workshops to get to know your existing IT environment and how best to improve upon it.

### Outcome

A flexible approach to Microsoft services, allowing you to scale up or down depending on your organisation's needs for agile operations.

## SCENARIO 3

### Step 1: What's your priority?

#### Relieving the burden of software management from in-house teams

Migrating your technology with minimal disruption and maximum impact

- Rationalising existing systems and applications
- Minimising business and user disruption
- Adapting to changing needs

### Step 2: How can we help?

#### Bespoke Managed Service plans

This is the heavy lifting stage of our services, where we plan your new technology environment and manage your migration. This is achieved while minimising any downtime, providing a structured migration that reduces upheaval to your operations.

#### Case study: Digital transformation delivered to restaurant group

A recent digital transformation project was delivered to this client which achieved significant cost savings and increased their service availability and security posture. Disparate workflows were migrated from different private and public data centres to a unified public cloud solution with no impact to service operations. The project also created a cost saving which was re-invested to significantly increase security.

### Outcome

A smooth transition to the cloud, realised with the help of our experts.

## What next?

Contact your account manager to learn how our Flexible Expertise can bring you made-to-measure Microsoft Professional and Managed Services.

[www.vodafone.co.uk/business/business-apps/office-365-business/managed-microsoft-office](http://www.vodafone.co.uk/business/business-apps/office-365-business/managed-microsoft-office)

