news release

23 May 2014

MIDDLE WINTERSLOW TEAMS UP WITH VODAFONE UK AND JOHN GLEN MP

FOR WILTSHIRE'S FIRST COMMUNITY-LED MOBILE PHONE NETWORK

Community-led initiative with Vodafone brings much needed mobile coverage to Wiltshire

community

Middle Winterslow chosen from more than 170 other rural communities across the UK for Vodafone

coverage solution

Middle Winterslow in Wiltshire is the latest community across the country chosen by Vodafone UK to

develop their own 'community-led network' which is now bringing much needed mobile coverage to

homes and businesses in the area.

Working with the community and local MP John Glen, Vodafone UK has installed four Open Sure Signal

units, which use innovative femto cell technology to provide a Vodafone 3G signal to areas which

traditional mobile coverage has been unable to reach. About the size of a small suitcase, the units use

existing broadband services to deliver the mobile signal needed to provide 3G coverage, where before

there was little or none. The units have been placed across the village, including on top of the Lord

Nelson and Lions Head pubs, the Village Hall and Lynchett Cottage.

Ofcom's latest annual Communications Market Report highlights that half the UK population now use

their mobile phone to access the internet.\* So Vodafone Open Sure Signal not only enables Vodafone

3G voice services, but also provides the community with much needed access to the internet via their

mobile.

As well as using Open Sure Signals to plug rural "not-spots", Vodafone is also committed to increasing

the scale of its existing network and plans to invest more than £1 billion in 2014 on its network and

services this year. That investment comes on top of the £802m that Vodafone spent acquiring the widest

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portfolio of mobile spectrum in last year's auction of new capacity by Ofcom. Vodafone has committed to provide coverage using 2G, 3G and 4G services to 98% of the UK population by the end of 2015.

John Glen, MP for Salisbury and South Wiltshire commented: "Wiltshire has always suffered from poor connectivity and the local community recognised the importance of this issue, fighting long and hard to find a solution. Vodafone's Open Sure Signal trial in Middle Winterslow has shown that with the right technology, rural communities can receive the connectivity that they deserve. They are already benefiting from the huge social and economic benefits that having a 3G signal can bring, and I am delighted that Vodafone has come on board to make this possible."

Gordon Verity, a member of the community who was instrumental in securing Middle Winterslow's participation in the trials, commented: "We are really pleased that Middle Winterslow was chosen to be one of the twelve communities in this innovative Vodafone trial. Rural communities can sometimes suffer from poor connectivity and Middle Winterslow has always had particularly limited mobile reception. When we heard about this trial with Vodafone, we were determined to be involved and the Vodafone 3G signal is bringing real benefits to the community and its visitors."

Paul Morris, Head of Government Affairs at Vodafone UK added, "Middle Winterslow has shown how real partnership between the local community and their MP is the answer to helping to bring mobile coverage to rural communities. Without the support of John, Gordon and the whole community, this project wouldn't have been possible and we're delighted the community is now benefiting from their great coverage."

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## For more information please contact:

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## Notes to editors:

 Vodafone UK has pioneered the use of femto cell technology with its Vodafone Sure Signal product. Launched in 2009, Vodafone Sure Signal is used by hundreds of thousands of people

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across the UK every day to boost the in-building 3G coverage of phones they register to use the device. For more information visit vodafone.co.uk/suresignal

• \*Ofcom Communications Market Report 2013 <a href="http://stakeholders.ofcom.org.uk/market-data-research/market-data/communications-market-reports/cmr13/telecoms-networks/">http://stakeholders.ofcom.org.uk/market-data-research/market-data/communications-market-reports/cmr13/telecoms-networks/</a>